## **Q&A Info Session**

22 Feb 2024

## **SA Discovery Tour 2024**

# Curing cancer, changing lives







# Fundraising

At 50% of commitment

## Tour de Cure | Fundraising Update

RAISED SO FAR \$143,705

**OUR GOAL** \$500,000 RIDERS ••• CREW

### **Top Individuals**



**Neil Collins** \$34,449.69



Dee Montague-Jones \$14,385

TOUR DE CURE



**Paul Crawford** \$7,054

SA discovery

**Tony Payne** 

\$5,000

TOUR DE CURE



**Robert Grigg** \$7,030.57

SA discovery

**David Medhurst** 

\$4,820.98

TOUR DE CURE



Justine Crawford \$6,781.15



tom vaughan \$5,371.5



ulie-Anne Athanasiadis \$3,279.18



**Deniz Koch** \$2,869.7



SA discovery

**Clint Bowen** 

\$5,000



Clive Prestidge \$2,339.65



Matt Auld \$2,239.08



**Grant Condon** 

\$3,895.28

**Matt Beanland** \$2,137.46

#### **February Fundraising Milestone**

50% of your fundraising commitment

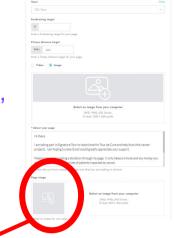
Riders: \$1,500

Support Crew: \$500

26-Feb 4-Mar		1 <b>1</b> -Mar	11-Mar 18-Mar 25-M		1-Apr	8-Apr	
					Easter		
6	5	4 Book Bike Svc	3	2 Bike Service	1	Tour 11-13 April	
Fundraising		75%		Fu	indraising	100%	
Level 4 Level 4		Level 4	Level 4	Level 4	Level 4	Tour Ready	



Log on and update your photo and 'why'



**Top Teams** 



Collins ADELAIDE \$34,449.69





Eoghan & Brian \$4,726.8





SA discovery

Dee Montague-Jones

\$14,385

TOUR DE CURE

recision Medicine Grou \$1,237.4



\$1,089.1



\$8,769.92



Team SXP \$6,009.73



SA discovery

**Cooler Climate Riders** 

\$10,941.06

TOUR DE CURE

**Lindsay Davies** 



**Fully Boned** \$940.24



lartin Family Fundraisin \$498.2



David Mann \$285



**Novartis** \$173.1



Steph & Danny \$153.05



Neuro \$78.19



**Empower Wealth** \$0

## Tour de Cure | What's your fundraising plan?



Breakdown your target into weekly goals Update your **K**Grassrootz fundraising Login to your account page Make a tax deductible · () • donation Just Ask Have a plan

in

5 easy

steps

Fundraising commitment Riders \$3,000

Support Crew \$1.000

February Milestone: 50%



## Tour de Cure | What kind of fundraiser are you?



## Sporty or Social?

- Social Media addict: Just ask, share your story, sell unwanted 'stuff' on Facebook marketplace
- Games Night: Get your friends together for an evening of board games, jigsaws, Cards Against Humanity, Casino night etc. Host at home or go large and hold it at a venue. Charge an entry fee.
- Themed Fundraising Party:
   Organize a themed party and charge an entry fee. You can have a costume party, dance party.
- Head shave/Leg wax: Get sponsored to shave or colour your hair. Invite your noncycling friends to be part of the riding community by each of them getting sponsored to shave or wax their legs!
- Gala event Dinner, speakers
- Trivia include raffle & auction



#### **Creative?**

- Creative: Sell something you've made, chutney, bake sale, cook lunches, sell handmade birthday cards. If you're a handy craftsman, sell your creations
- LinkedIn photoshoot: Keen photographers can sell a photoshoot to update your LinkedIn profile photo.
- Foodie: Hold a dinner party, wine tasting, afternoon tea. If you're an amazing cake maker – make & sell birthday cakes for your friends' kid's party!
- Specialised skill: If you're mechanical hold a Bike Maintenance Workshop, If you're an artist hold a painting class, If you're a cake decorator hold a gingerbread house decorating party



## Events not your thing?

- Return fundraiser: Give up something for a month e.g. coffee/alcohol/sugar, and donate the money you've saved to your page.
- Work in a big office: Sell
   Cadbury Chocolates, Krispy
   Kreme, Domino's Pizza, sell
   entertainment guides, sell
   lunches, bake sale, car wash in
   the office car park
- Time on your hands: Babysit friend's children, walk neighbour's dog, cut neighbour's lawn, car wash
- Recycling: Return & Earn, sell unwanted 'stuff' on facebook Marketplace
- Online Auction: Collect donated items from local businesses or individuals and host an online auction event using platforms AirAuctioneer or 32 Auctions.



## Well Connected?

- You've got an Inspiring story: Just Ask and share your story. email, Social Media.
- Got a big network of friends or family: Events such as Barefoot Bowls, Movie Night, Comedy for A Cause, Cork & Canvas, Bike n Blend, wine tasting, dinner party, Bogan Bingo
- First time fundraiser: Just Ask, email, facebook, Instagram, LinkedIn. Update your fundraising page, make the first donation.
- Got a holiday house? Auction or Raffle off a weekend's stay
- Cash raffle: If you don't have anything to auction, create a cash raffle. Use Online platform such as Rafflelink



## Fundraising in a Team?

- Set up a team fundraising page.
- I can't ask my friends again!:
  Bunnings BBQ or Bunnings Cake
  Stall, It's Bunnings customers
  who purchase, you're not relying
  on your friends to donate!
- Movie night: Contact your local arthouse cinema and ask them about hosting a movie fundraiser. Alternatively set up a data projector on your garage wall and have a moonlight cinema in your backyard!
- Detailed & Organised: Team up with a social person to put on an event, they do the spruiking, you do the organising.



## Tour de Cure | How others have reached their Fundraising Commitment

Person 1	
1 613011 1	
Self-donations	\$500
Bunnings BBQ	\$1,714
Just asking – shared on social media and email	\$924
	\$3,138

Person 2	
Self Donation	\$100
Just asking - donations	\$1,700
Café tin with QR code	\$198
Dog walking for neighbours/friends	\$150
Car wash for neighbours/friends	\$300
Tamburlaine wine offer	\$200
Sip and Draw 35 friends \$50 pp + raffle	\$1,800
	\$4,448

Person 3	
Self Donation	\$50
Just asking	\$780
Trivia	\$1,500
Employer matching	\$1,000
	\$3,300

Person 4	
Self-donations	\$500
Tamburlaine wine offer	\$150
Stationary bike at work	\$1,600
Bunnings #1	\$2,200
Bunnings #2	\$1,750
Just asking - donations	\$940
Candle sales	\$350
Give up take away coffees at work @\$5	\$175
	\$7,665

Person 5	
Self-donations	\$200
Bunning BBQ #1	\$1,800
Tamburlaine wine offer – 7 people	\$350
Dinner Fundraising \$75 pp 12 people	\$900
Cake Stall work	\$1,000
Bunnings #2	\$1,400
Cake Stall work #2	\$800
Employer Matching	\$1,300
Just asking - donations	\$790
	\$8,540

### Fundraising Plan Checklist



Method	Audience	Timeline/ Lead time			
Just asking	update profile, shared 'Why' story	This weekend, repeat			
Passive	Fundraising link on Strava and email signature	This weekend, always on			
Tamburlaine wine offer	Everyone	This weekend			
Event 1	Work colleagues	3-6 weeks			
Event 2	Friend network	6-8 weeks			
Event 3	Larger event, friends invite their friends	12 weeks			
Cash raffle	Everyone	Quick win – 2 weeks prior to tour			
Self Donate	Self - Tax deduction	This weekend / monthly donation on pay day			
Give up something	Self – give up take away coffees	Weekly			
Corporate /Employer matching	Work	Ask HR this week			



- ☐ Separate your audience, don't necessarily invite everyone to everything donation fatigue
- ☐ Get fundraising from general public rather than friends ie Bunnings BBQ relieve donation fatigue
- ☐ Are you charging enough? Make sure you are making a good margin. It's for charity therefore people are happy to pay, don't undersell your event or product.



## SA Discovery Tour | Community



Tour de Cure events connect communities by donating \$10,000 each day to a local cancer support organisation

We also visit primary schools to share our cancer prevention message

**#BEFIT #BEHEALTHY #BEHAPPY** 







# Training

Level 4, at February
Only 7 more weekend rides left!

## SA Discovey Training



#### **3 Day Tour Training Program**

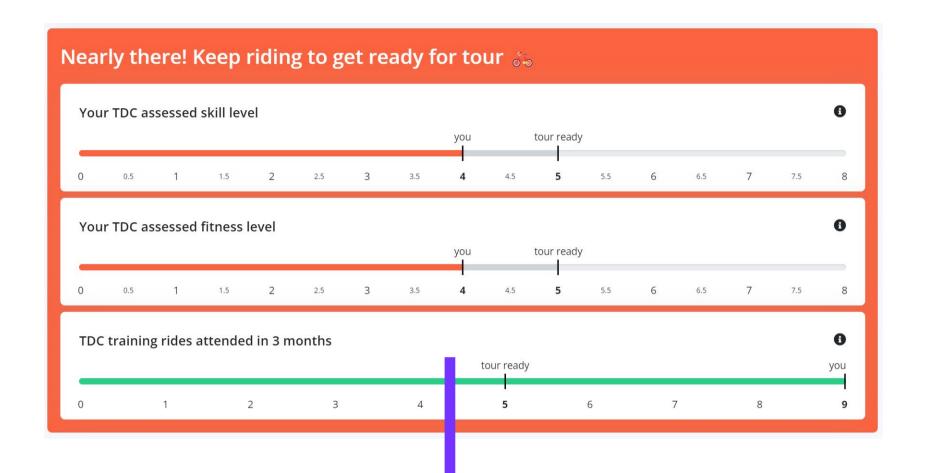
Tour de Cure has mapped out a program to enable you to design your own training plan to reach recommended KMs per week

Dependent on your schedule each week, choose sessions from the below program:  $\cdot$  3-4 rides (virtual or outside)  $\cdot$  1-2 walks or runs  $\cdot$  1-2 strength and mobility sessions

wk		Mon	Tue Ride or Virtual	Tue PM	Wed	Thu Ride or Virtual	Thu PM	Fri	Sat	Sun	Total Kms	Elevation
					Reach	ed 50% of	Fundraising	B				
8	Big Week	Rest	25	Strength/ Pilates/ Gym	Rest	40	Strength/ Pilates/ Gym	Rest	100	120	285	3000
7	Build	Rest	25	Strength/ Pilates/ Gym	Rest	40	Strength/ Pilates/ Gym	Rest	50	140	255	3000
					Le	vel 4 Skill 8	Fitness					
6	Rest	Rest	25	Strength/ Pilates/ Gym	Rest	30	Strength/ Pilates/ Gym	Rest	50	100	205	2000
5	Big Week	Rest	25	Strength/ Pilates/ Gym	Rest	35	Strength/ Pilates/ Gym	Rest	100	150	310	3000
					Reach	ed 75% of	Fundraising	g				
4	Rest	Rest	25	Strength/ Pilates/ Gym	Rest	25	Rest	Rest	Rest	100	150	1500
3	Build	Bike Service			Rest	Strength/ Pilates/ Gym	30	100	120	250	2700	
2	Build	Rest	25	Rest	Rest	Rest	Strength/ Pilates/ Gym	Rest	100	100	225	2500
1	Taper	Rest	25	Rest	Rest	Tour	Tour	Tour	Tour	Tour	Tour	Tour

#### **22 February, Rider Tour Readiness**

- Level 4
- Following the training plan with Back to Back rides
- Attended 5 TDC rides over 40km Saturday or Sunday rides, depending on State



Congratulations! You are ready for tour 🞉



We will be in contact in the coming weeks to allocate roles on tour.

Recommend support crew #BEFIT #BEHEALTHY #BEHAPPY and prepare your fitness for tour too! Add regular exercise into your weekly routine and get good night's sleep in the lead up to tour.

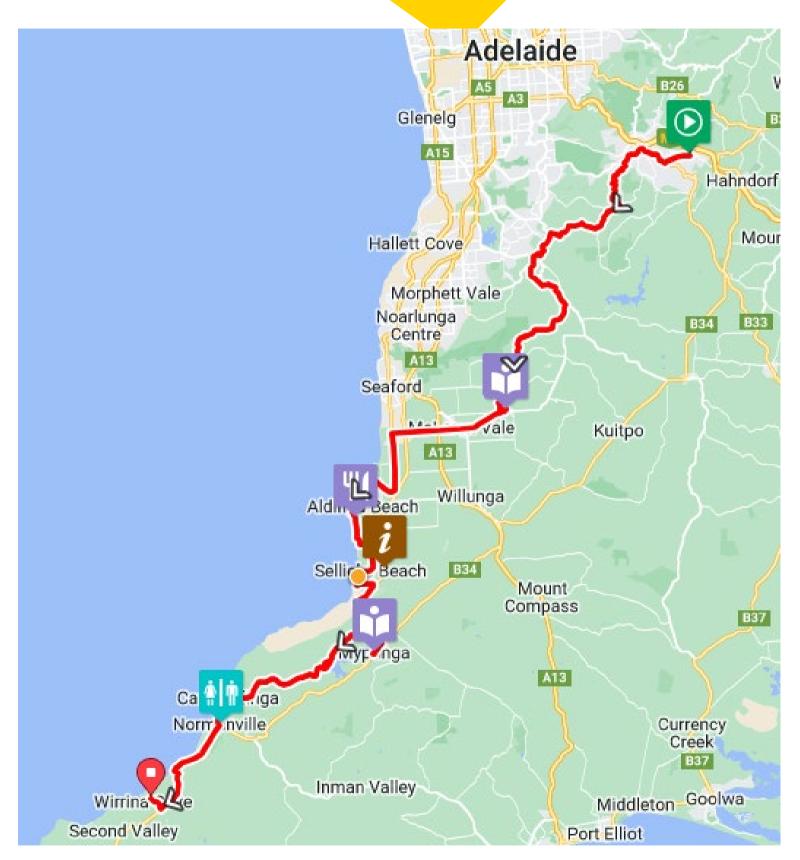


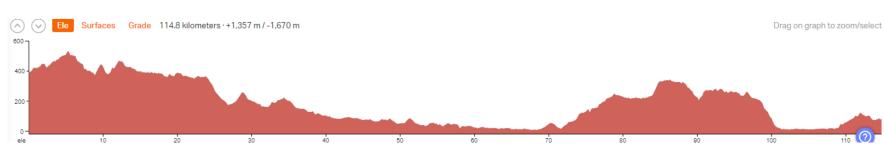
# The Route



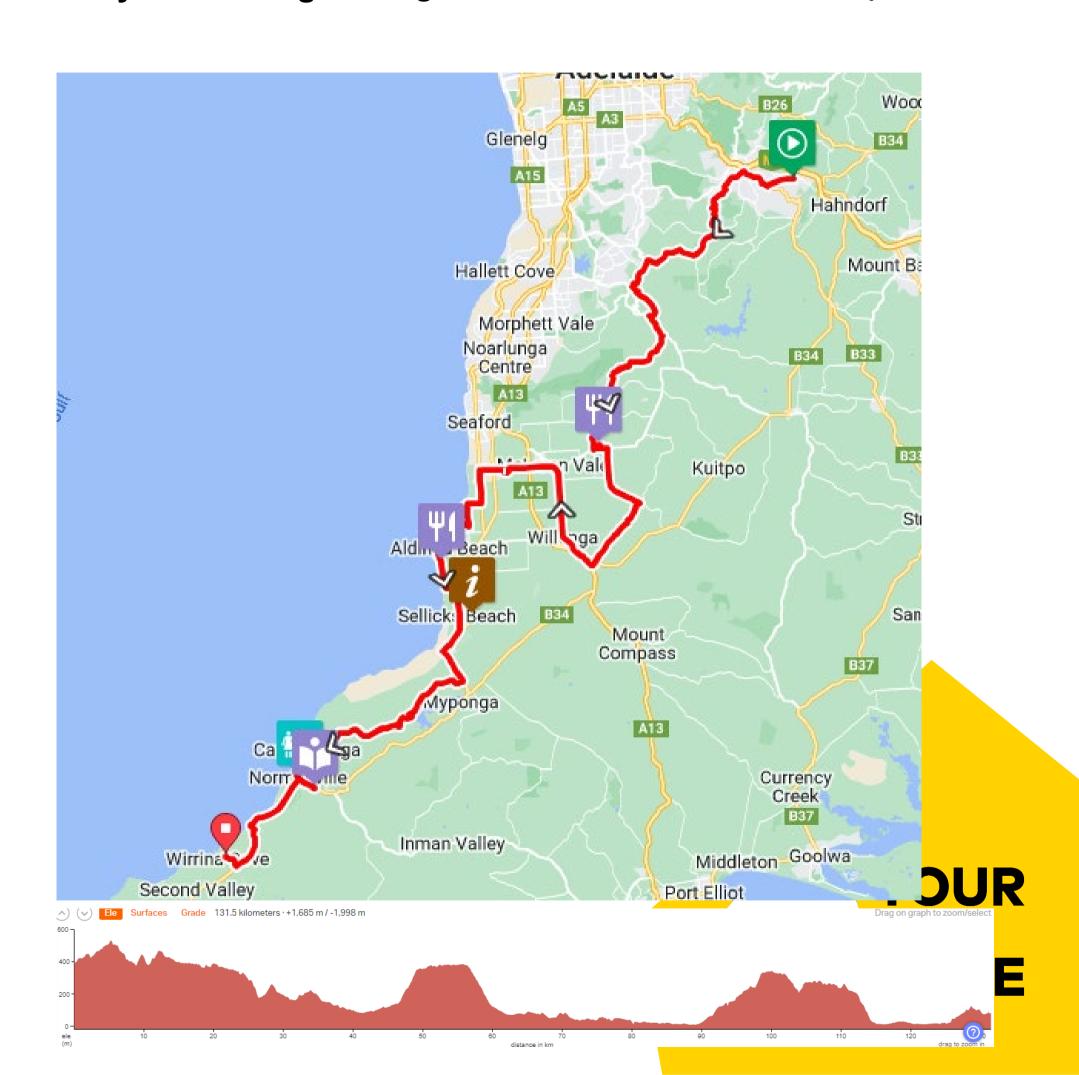


Day 1: Ride - Bridgewater to Wirrina Cove - 114km / 1357m

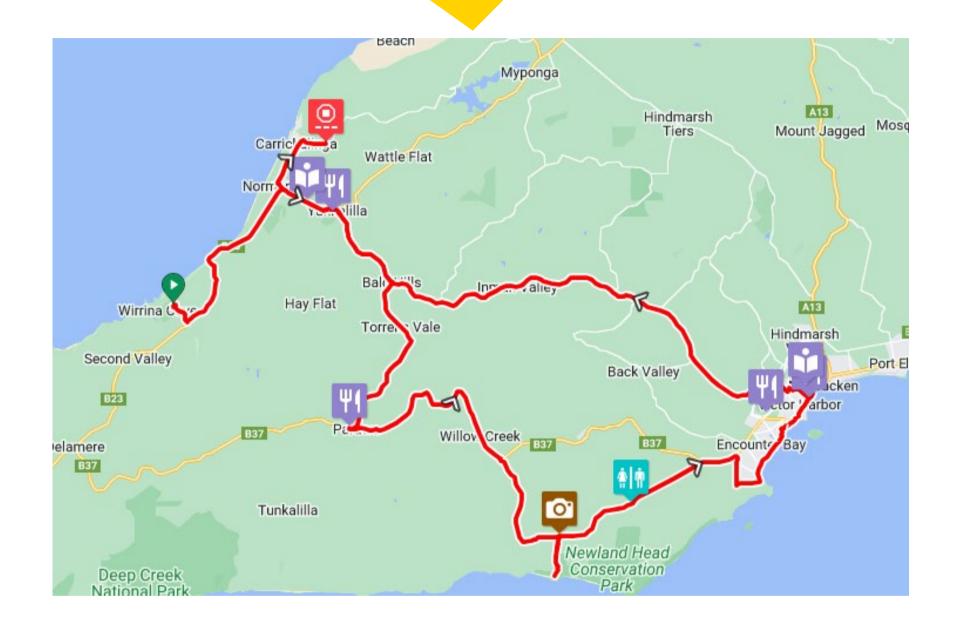


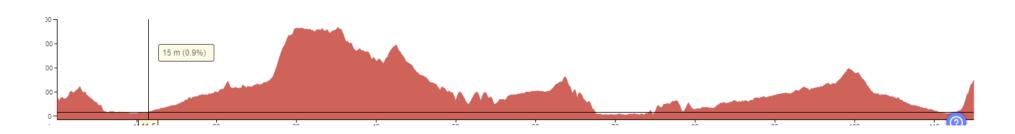


Day 1: Challenge - Bridgewater to Wirrina Cove - 131km / 1685m

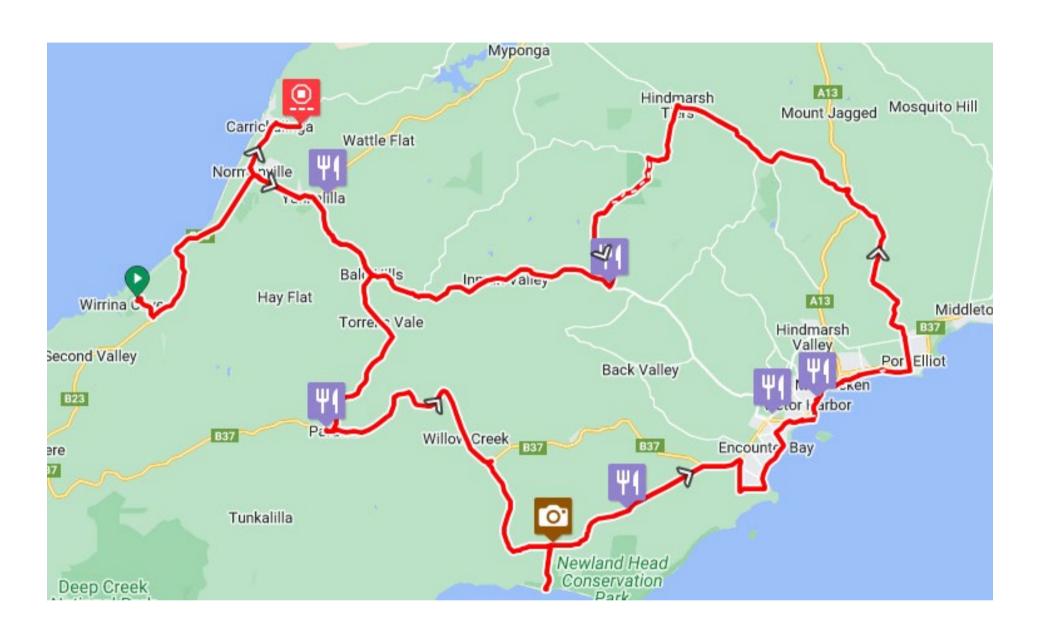


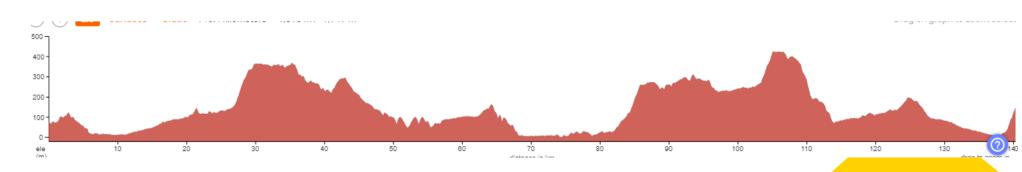
#### Day 2: Ride - Wirrina Cove Loop - 115km / 1364m





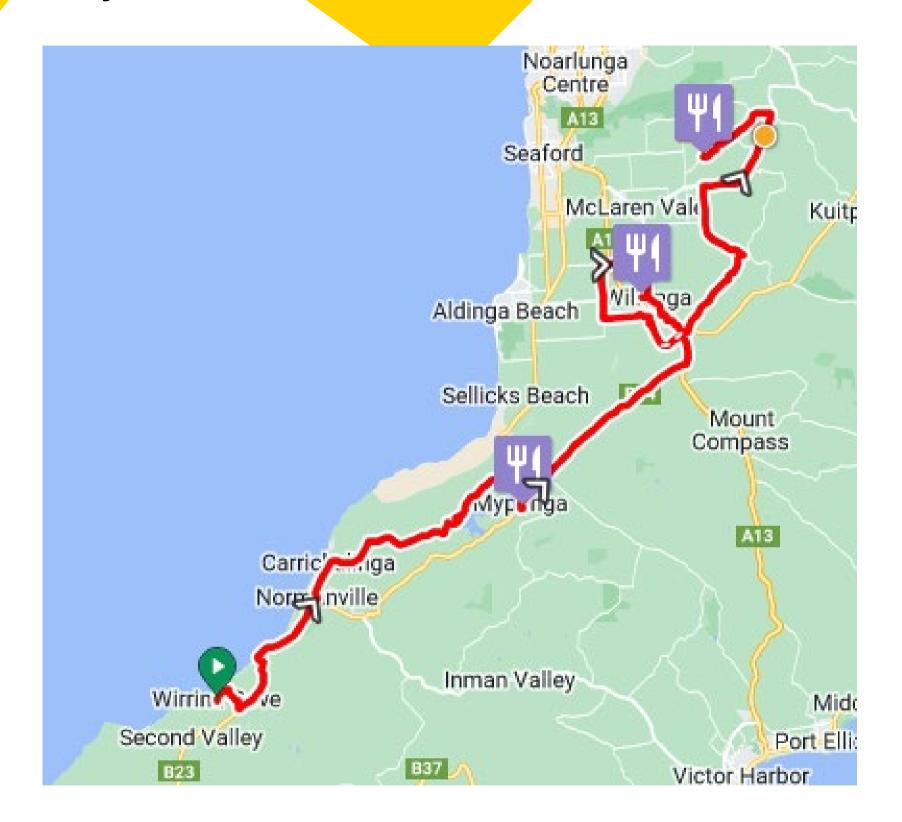
Day 2: Challenge - Wirrina Cove Loop - 140km / 1815m

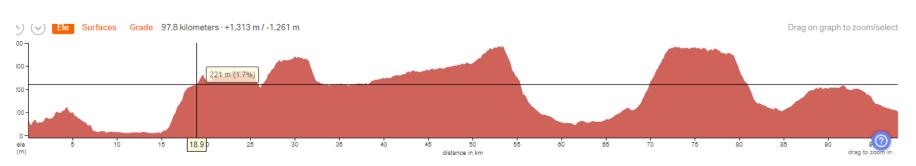




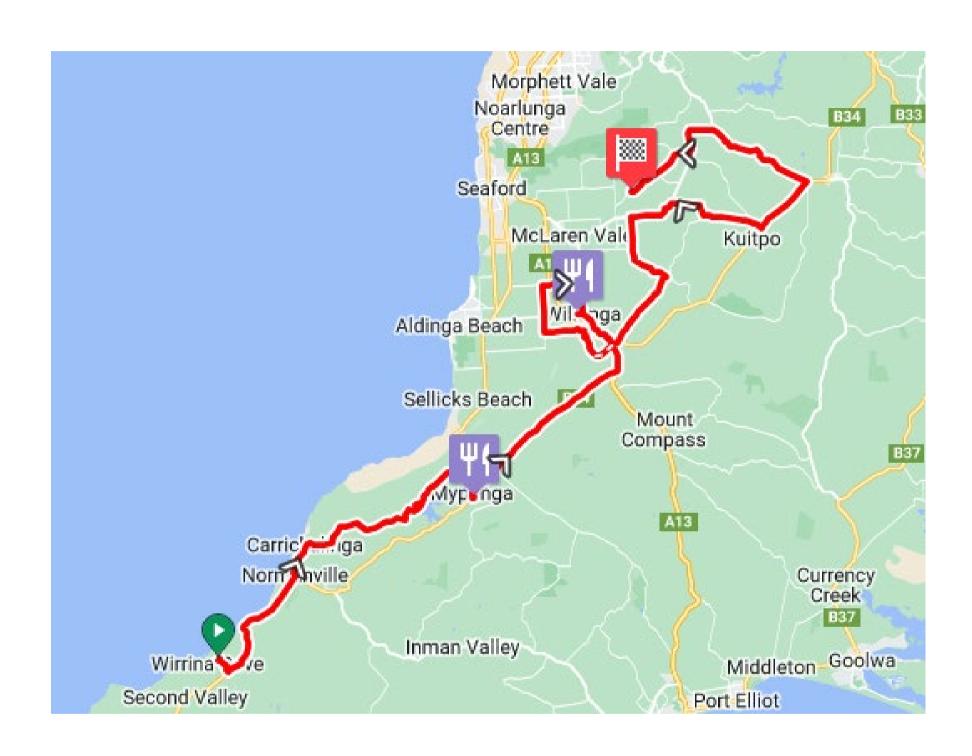


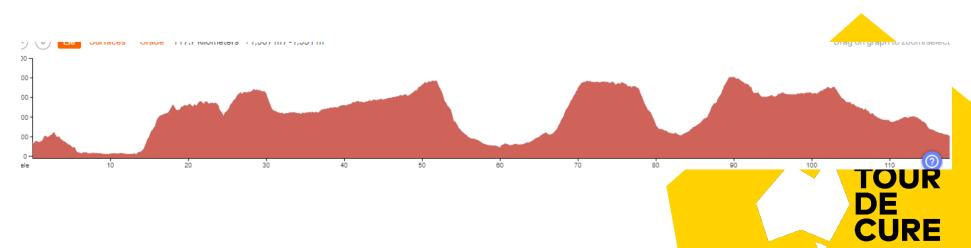
Day 3: Ride - Wirrina Cove to Mclaren Vale - 97km / 1313m





Day 3: Challenge - Wirrina Cove to Mclaren Vale 117km / 1567m







## The Tour

## Pre tour

#### **Bike Transportation**

You have nominated one of two options to get your bike to the start of tour via the logistic survey early February:

**1.Sydney to SA:** TDC's bike trailer can transport your bike racked and fully assembled to SA, no need to use a bike box or bag.

Drop your bike off **Friday 5 April** 4-6pm, TDC car park, 14 Rodborough Road, Frenchs Forest.

**2. If you are interstate** or unable to drop your bike at Frenchs Forest, please book to travel with your bike.

Please let us know if there are any changes to your survey preferences.



## Day 0 - Check in

#### Wednesday 10<sup>th</sup> April

Venue: The Pier, Glenelg: 16 Holdfast Prom, Glenelg, SA

3:00pm – 5:00pm: Kit pick up/Swap & Bike Check

4:00pm – 4:45pm: Support crew briefings/Ride Leader Briefing

Dinner: The Pier, Glenelg: 16 Holdfast Prom, Glenelg, SA

5:00pm – 6:00pm: Pre-dinner drinks 6:30pm: Dinner commences

#### \*Accommodation\*

For those who live outside Adelaide and require accommodation for Wednesday 10 April and have requested this through the logistics survey, we will be staying at the Oakes Pier Suites, 16 Holdfast Prom, Glenelg, SA

## Day 1 – Getting to Tour

We will transporting everyone via coach from Oakes Pier Suites, Glenelg rear car park to the start of Tour in Bridgewater Oval on Thursday 11th April. Please be there promptly at 6:00am to load bikes & board the coach.

At Bridgewater, your friends and family can see you off between 8am to 9am dependent on your peloton.





Let there be coffee, thanks to.....

"The Power Station Co"



## Finale Beresford Estate

Saturday 13th April Arrival venue: Beresford Estate, McLaren Flat

**Team arrival:** Approx 12.30pm - Your friends and family can welcome you into the finale

**Celebration:** 1:30pm – 4:00pm. Friends and family welcome, at own expense. TDC team members will receive drinks and snacks.

Tour concludes at 4pm

A coach will be available for those who need to get back to Adelaide from McLaren Vale. Please notify us in your logistics survey if you require a seat.

\*Please book your own accommodation if staying in McLaren Vale/Adelaide\*.



## **Tour Checklist**

#### **Deadline: 15 March**

- Working with children check number and expiry uploaded to hub.tourdecure.com.au
- Medicals: Please complete a <u>self assessed medical form</u> which will be reviewed by the tour medical director. Upload the completed form to <u>TDC Hub</u>. (We always encourage participants to have an annual check up with their GP and to complete regular cancer screenings.)

#### **Additional Rider Mandatories**

- At Level 4 Skill and Fitness
- All riders are required to attend a minimum of five TDC supported training sessions of 40km+, even if you are an experienced cyclist. Only 7 more weekend rides until tour! Follow the weekly training plan including back-to-back long rides. Tracked on hub.tourdecure.com.au
- Purchase a spare derailleur hanger specific to your bike and keep in a safe place.
- Two weeks prior to tour you are required to have your bike serviced then <u>upload the form</u> to TDC Hub.

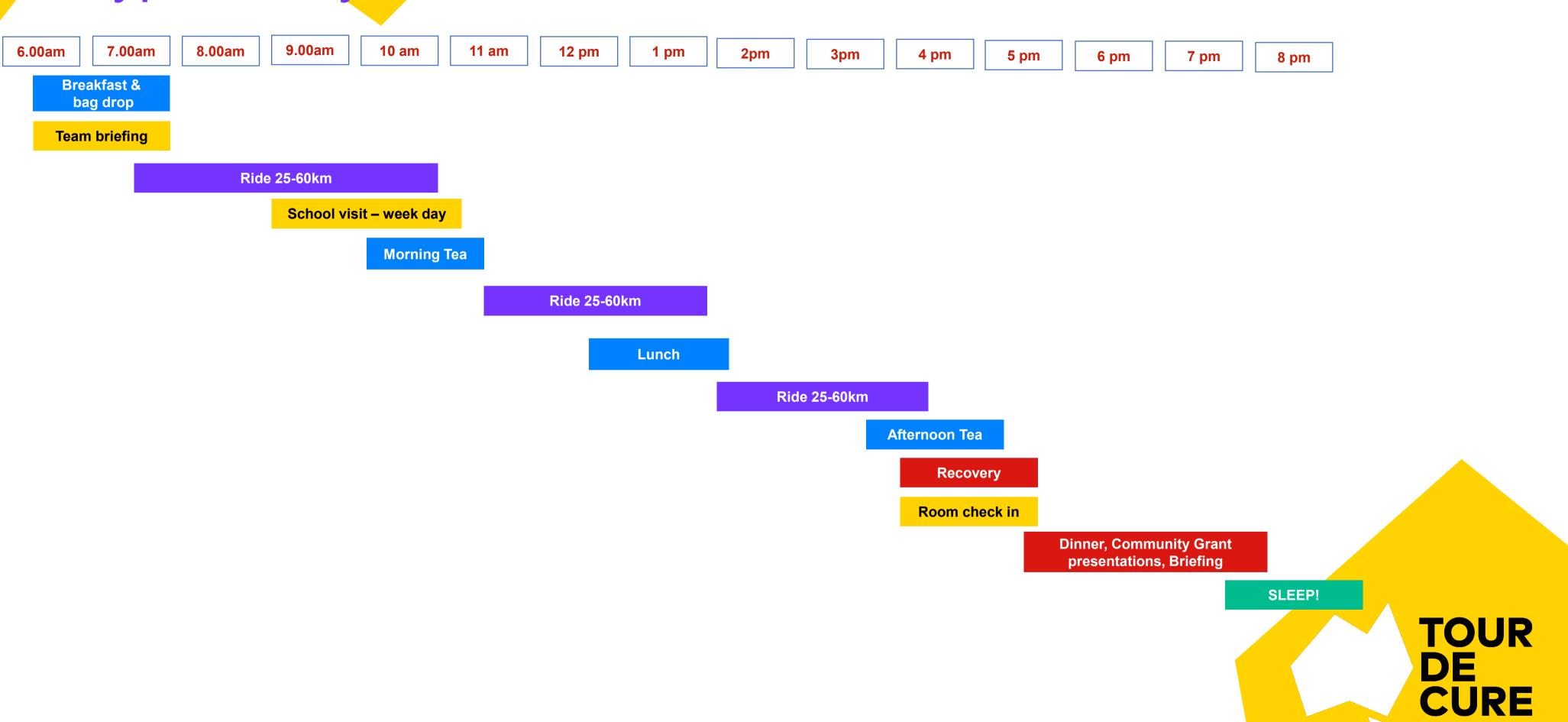


# A Typical Day on Tour

Kit

Accommodation Socials

## A Typical Day on Tour



## Kit Summary

#### **Kit Pick Up Locations:**

- 1. TDC HQ Sydney Friday 5<sup>th</sup> April 4-6pm
- 2. SA Flinders Foundation Friday 5<sup>th</sup> April 10am-12pm
- 3. SA Day 0 Wednesday 10<sup>th</sup> April Glenelg 3-5pm

#### Riders will receive:

- 2 x sets of tour cycling kit
- 2 x water bottles
- Black dinner polo shirt (Optional / bring previous tour shirts)
- Drawstring day bag (Optional / bring previous tour bag)
- Laundry bag (Optional / bring previous tour bag)
- Sticker sheet with 4 name stickers, luggage tags and top tube sticker

## **Optional Additional Apparel to Purchase**

#### **TDC Kit supplier Champ Sys**

Additional kit such as waterproof riding/ rain jackets, arm and leg warmers, gloves, booty covers etc

https://www.champ-sys.com.au/collections/tour-de-cure-retail-1

**Deadline 28 February for 29 March delivery** 

Champ Sys will donate 20% back to TDC for each order placed.

#### **Rainbird Softshell Jackets**

Optional purchase of TDC branded Jackets \$129.99 <a href="https://rainbirdclothing.com.au/pages/friends-of-rainbird">https://rainbirdclothing.com.au/pages/friends-of-rainbird</a>
Delivery approximately 5-10 days from order. Rainbird will donate \$30 back to TDC for each jacket purchase.

#### Support crew will receive:

- Black dinner polo (Optional / bring previous tour shirts)
- Black TdC t-shirts (Optional / bring previous tour shirts)
- Baseball cap
- 1 x water bottle
- Laundry bag (Optional / bring previous tour bag)
- Sticker sheet with luggage tags and name labels





## Single Accommodation – Supplement

You will share with two of the same gender people per room unless you have booked the single supplement. We will accommodate couples together.

We have limited availability for people to purchase 2 nights (in Wirrina Cove) as single rooms by paying a single supplement. Supplement \$260 excludes \$0.50 ticket fee and \$6.50 processing fee

Purchase through our Try Booking link <a href="https://www.trybooking.com/COOPF">https://www.trybooking.com/COOPF</a>

Limited availability, first in, best dressed. Bookings close 10 March



## Fundraising and Social on Tour

Please follow us and also ensure you tag us in any of your posts!

Facebook: @TourdeCureAustralia

Instagram: @tourdecureaus

LinkedIn: @Tour de Cure Australia

X/Twitter: @tourdecure\_aus

#### **HASHTAGS:**

#letscurecancer #tourdecure





# TDC Values Jersey

## Tour de Cure Values Jersey

The VALUES jersey is awarded each night on tour to the riders and support crew who display Tour de Cure's CARING values.

- Courageous: We do what we say we will do and what is right
- Achieving: We work with purpose beyond ourselves to ensure we reach our goals
- Respectful: Our actions and words consider others first, me second
- Inclusive: We are committed to diversity and make inclusion a priority
- Nurturing: We provide honest feedback to help each other improve
- Growing: We measure our progress in everything we do

The winners of this jersey are decided by YOU.

Each day you'll be offered the chance to nominate the people you think deserve to be recognised. Three jerseys are awarded at each dinner. Nominate for many, nominate often!

You will be asked the week prior to tour to Nominate for a Day 1 Jersey to be presented on Thursday 11th April. Start thinking who have you met who has displayed the TDC Values in the lead up to tour?







# Questions

**FAQs** 

**RESOURCES** 

**MEDICAL FORM**